



As the weather warms and we head into spring I would like to thank you, our customer, for the work you have sent in this season. It is our pleasure to get the work back to you as quickly as possible to help you keep your workflow consistent.

We will be offering a Spring Bear Special this year. Any bears received from May 1st to August 1st will be done with a 45-day turnaround. Check your returning tanning orders for the coupon, or give me a call and I will send one out to you.



Dave Peters

We will also be running our Summer Special again this year; any skins received from June 1st through October 1st will be done in 30 to 40 days. These skins must be sent to our Mount Pleasant MI facility. Please note this special does not include turning work. Just write "Summer Special" on your packing slip to receive this offer. Last year this special was a great success. It enabled our taxidermist customers to clean their freezers out and get a great turnaround time, plus, it kept us busy during our slower season. Thank you for making last summer a good one. We look forward to another great summer special this year!

The newest member of our sales team, Jim Maclean, is now on board and helping with customer service full time. Jim was working in our receiving department and I am sure many of you have spoken with him in the past. Jim will be hitting the phones, as well as the show circuit. Feel free to stop by our booths at the shows and say hello.



Jim Maclean

## NEWSLETTER SPRING 2010



In the current economy we are doing all we can to offer a faster, cheaper service, and our research and development team has come up with a new



Tim Bentley

and innovative idea to help you improve your turnaround and save money on tanning. This is the new Skin-N-Tan service. We will receive frozen or fresh skins and have developed a synthetic recipe to wet tan the freshly skinned capes. Our turnaround time on this will not exceed 60 days and in most cases will be back to you quicker than that. It's also less costly to combine these services than skinning and tanning separately. Check our website for more details.

Once again I would like to thank you for your continued tanning orders. We appreciate your business and look forward to seeing many of you at the shows. Please do not hesitate to call with any questions or concerns.

Best Regards,

Dave Peters  
Customer Service Manager  
The Wildlife Gallery  
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### QUICK TIP

To help prevent cracking around the muzzle area of your deer capes, dry them to about 80% to 85%. Certainly not dripping wet, but not brick hard either, just slightly pliable to the touch. This will allow them to remain flexible during shipping so the muzzles and ear tips will not crack. If possible, capes should be folded with the head tucked close to the body to prevent damage.